ACCOUNT 02 / GARMENT SOURCING

Buyer intelligence

Decision makers, product fit and account context.

COMPANY / BRAND

[redacted]

Location Bredbury, Greater Manchester, England, UK

Website [redacted]

Blur marks replace removed identifiers; no original text is hidden underneath.

01 Decision makers and contact details

NAME	POSITION	EMAIL	PHONE NUMBER
[redacted]	Managing Director	[redacted]	[redacted]
[redacted]	Chief Executive	[redacted]	[redacted]
[redacted]	Head of Product, [redacted]	[redacted]	[redacted]

Position and company scope: [redacted] 's group Head of Product role is named in September 2026 trade coverage. His email uses the [redacted] domain. Exact current tenure and purchase-order authority for the three contacts require confirmation.

02 What they sell and where [redacted] fits

Business entity: [redacted] : [redacted] .

School uniforms and sportswear: polos, sweats, trousers, shorts, blazers, jackets, shirts and skirts. The useful starting categories for [redacted] are washable school polos, sweatshirts and simple PE tops. Shirts, blazers and specialist outerwear should enter only where [redacted] has proven construction capability. REF 01: named factory partners; REF 02: products and leadership listing (2025 context).

ACCOUNT 02 / COMMERCIAL ANALYSIS

Sourcing & production

Existing supply structure, competitive positioning and a proposed pilot.

03 Existing garment suppliers and sourcing model

Its own factory page names [redacted], Bangladesh, for blazers (partner since 2016), and [redacted], Bangladesh, for guidewear (since 2019). It also names [redacted] in China for guidewear/blazers, [redacted] in Pakistan for sportswear, and [redacted] in Sri Lanka for trousers, skirts and sportswear. This is buyer-published evidence of relationships, but the page is undated and does not disclose current order allocations. REF 01: named factory partners.

Evidence strength: Buyer-published supplier names on an undated page; live POs and current allocations are not disclosed.

04 How [redacted] could compete - commercial analysis

Offer an additional knit platform rather than trying to displace a longstanding blazer supplier. Differentiate through repeated-wash performance, matching navy/black shades, durable collars and verified fibre traceability. Its environmental positioning makes unsupported recycled or organic claims a liability. Show the exact certificate scope and transaction documentation for the proposed fabric.

05 Proposed production integration

PROPOSED PILOT / NOT A CONFIRMED BUYER REQUIREMENT

One school polo and one PE tee
× two colours × 1,000 garments = 4,000 garments

Agree the size curve, wash protocol and colour standards before sampling. [redacted] supplies fabric sourcing through packed garments; [redacted] retains range planning, school specifications, wear trials and release approval.

The pilot quantities are negotiation proposals, not a known buyer requirement or a confirmed [redacted] capacity. The supplied profile does not establish [redacted]'s production-unit identity, monthly capacity, MOQ, audits/certificates, lead times or test results. Confirm these before a firm quote or delivery promise.

ACCOUNT 02 / OUTREACH & DILIGENCE

Approach & evidence

An outreach route, material uncertainties and the supporting reference record.

06 How to approach them

[redacted] is the commercial entry point; [redacted] is relevant to product construction and testing; [redacted] provides strategic approval.

SUGGESTED OPENING

> “Your published supply base already has strong blazer coverage. Could we quote a tightly controlled polo/PE knit programme with wash results, shade continuity and documented material origin?”

Before a firm offer, request the relevant tech pack, size/colour split, delivery window and supplier-onboarding requirements. Show the actual factory, fabric/test evidence, cost assumptions and named production owner.

07 Material uncertainties

Published partnerships go back many years, so replacement selling is weak. Confirm whether they want an additional supplier, a new product capability or contingency capacity. A 4 September 2026 trade article names [redacted] as Head of Product at [redacted]; order-signing authority is unconfirmed. The company registry gives the newer Bredbury address; the show's Manchester street address is historical.

The account remains preliminary where factory ownership, parent/owner jurisdiction, current role or buying authority is unresolved. A contact listing does not establish supplier approval or a current buying requirement.

08 Business references

REF 01	named factory partners	[redacted]
REF 02	products and leadership listing (2025 context)	[redacted]
REF 03	active UK entity and current registered address	[redacted]
REF 04	September 2026 product leadership reference	[redacted]
REF 05	Head of Product, 4 September 2026	[redacted]

Information date: 3 November 2026. Reformatted 4 November 2026. Contact details were retained from the completed research; phone ownership was not independently confirmed by calling. Proposed quantities and supplier opportunities remain subject to buyer confirmation.

Redaction note: Personal and company identifiers, registration details, URLs and identifiable reference codes have been removed. Locations and commercial figures remain; the profile may still be identifiable from its business context. Research has not been independently reverified for this edition.